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GROUP DISCUSSIONS



A **FLOAT Seminar**

For **Degree & PG Students**

At **AVOPA, Chirala**

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Aim

To give you
an Understanding of **Group Discussions**
and
Empower you
with **Techniques to WIN**



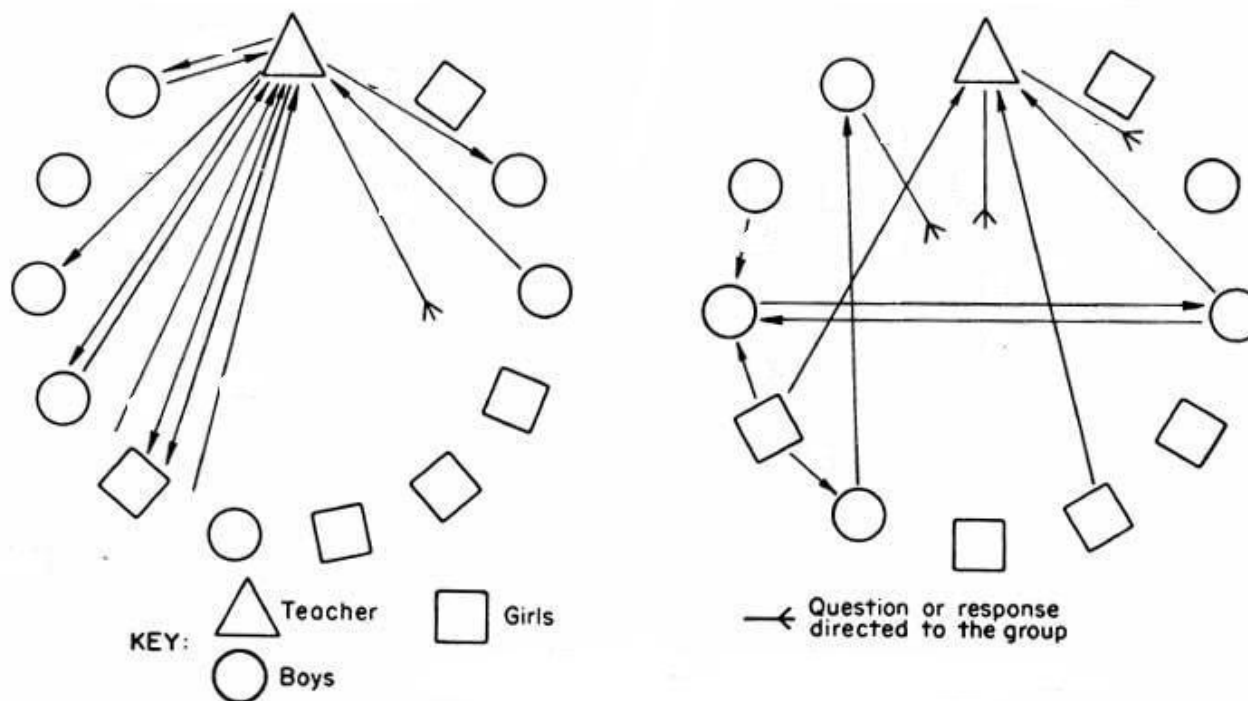
The Approach

- ◆ Definition
- ◆ Purpose
- ◆ Types
- ◆ Tips
- ◆ Do's
- ◆ Don'ts
- ◆ Winning Strategies



Definitions

- ◆ A discussion among a group of people who have an agreed on a topic.





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Purpose Of Group Discussion

- ◆ Group Discussion is a device which enables the employers to assess your skills like...
 - Leadership skills
 - Social skills
 - Listening skills
 - Articulation skills



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Types of Group Discussion

◆ Topic-based

- Factual Topics
- Controversial Topics
- Abstract Topics

◆ Case-based



Topic-based GDs

◆ Factual Topics

- Are about natural things
- These are socio-economic topics
- e.g., The education policy of India

◆ Controversial Topics

- Controversial topics are the ones that are argumentative in nature
- e.g., Reservations should be removed,
Women make better managers



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Topic-based GDs continued...



- ◆ **Abstract Topics**
 - Abstract topics are about intangible things
 - These topics test your lateral thinking and creativity.



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Case-based GDs



- The case study tries to simulate a real-life situation.
- Information about the situation will be given to you and you would be asked as a group to resolve the situation.
- The objective in the case study is to get you to think about the situation from various angles.



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Tips for GDs



- ◆ Be neither shy nor forceful
- ◆ Do not monopolies the discussion
- ◆ Do not think twice
- ◆ Prove your own statements
- ◆ Listen attentively



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Tips for GDs continued..



- ◆ Maintain your composure
- ◆ Do not indulge self-eulogy
- ◆ Be logical, concise and coherent.
- ◆ Be prepared to defend your statements confidently in the face of counter arguments.



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Tips for GDs continued..



- ◆ Practice initiation techniques
- ◆ Keep it brief & concise
- ◆ Speak only necessary points



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Do's



- ✓ Natural
- ✓ At ease
- ✓ Alert
- ✓ Observant
- ✓ Friendly & Cheerful



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Do's continued...



- ✓ Courteous
- ✓ Clear
- ✓ Confident
- ✓ Animated and yet relaxed



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Don'ts



- ✘ Talk too fast
- ✘ Speak unclearly
- ✘ Be argumentative
- ✘ Be insincere
- ✘ Be lifeless
- ✘ Be artificial



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Don'ts continued...



- ✘ Repeat yourself
- ✘ Interrupt others, Wait for your turn
- ✘ Divert the topic / raise new topics
- ✘ Insist on your view point only
- ✘ Hijack the discussion
- ✘ Look at the panel members
- ✘ Never make personal attacks



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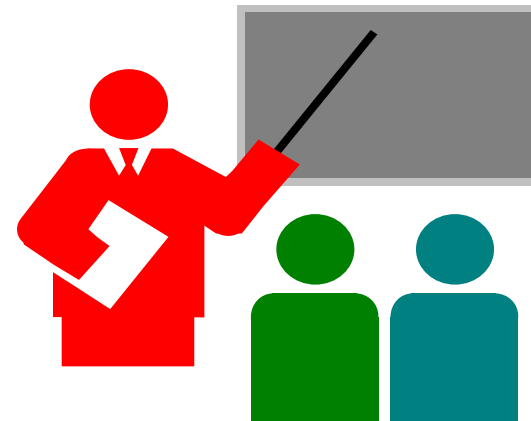
Winning Strategies



- Articulation skills
- Language
- Subject knowledge
- Listening skills
- Critical thinking
- Being Quick & Sharp
- Body language
- Goal focused
- Problem solving skill
- Team playing attitude
- Time management
- Leadership skills

Summary

- ◆ Definition
- ◆ Purpose
- ◆ Types
- ◆ Tips
- ◆ Do's
- ◆ Don'ts
- ◆ Winning Strategies





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Questions?



Thank You

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